

### of Squiggly Careers

26 PRACTICAL IDEAS
FOR ACTION TO
DEVELOP YOUR
CAREER

Amazing if

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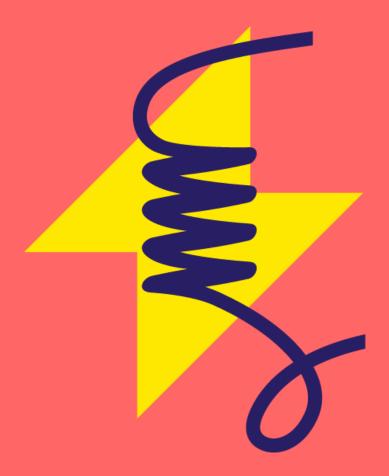
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### ..asking for help

# Asking for help is something a lot of people struggle with.

It can feel vulnerable to admit we need some support or daunting to seek the support we need.

# However, remember how you feel when someone asks YOU for help.

People like helping people and we get better when we receive the help we need.

# Here are 3 tips that can make asking for help easier and more effective

SWIPE FOR TIPS >

# 1. Be clear about the help you need.

A specific request is more likely to get a 'yes'.

# 2. Never apologise for asking

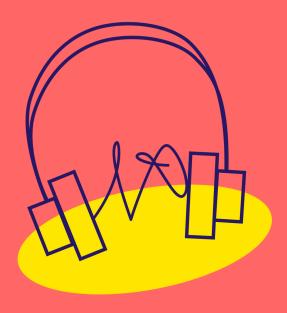
Communicate your ask with confidence.

## 3. Share the impact.

Let people know how you've put their help into action.

### Add this to your reading list....





# Listen to Squiggly Careers podcast episode 110 for more on how to ask for help







### ..boundaries

### Workload, technology and feeling like we need to always be 'on'.

These are all challenges that contribute to blurred boundaries.

When we don't protect our boundaries it can start to affect our ability to cope with the ups and downs of a squiggly career.



# Here are 3 tips to build your boundaries

...and keep them in place!

SWIPE FOR TIPS >

# 1. Share your boundaries with others.

Explain why they are important and don't apologise for them.

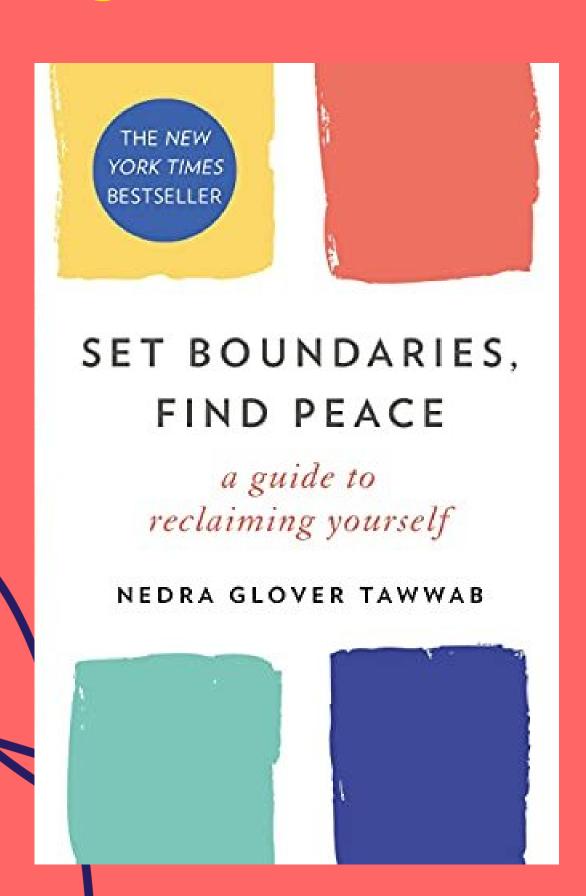
# 2. Create a physical distance between your work + home life.

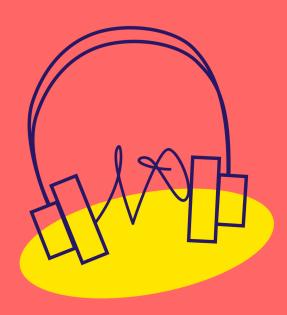
Put your laptop in a box, turn off your alerts and leave your work phone in another room.

# 3. Invest time in a passion project.

When something else is creating a positive pull it can provide motivation to keep boundaries in place.

### Add this to your reading list....





For more, listen to Squiggly Careers podcast episode 121 How to manage your boundaries







# ..confidence gremlins

# We all have beliefs that hold us back from doing the things we want to do in our careers.

These confidence gremlins stop us from speaking up, standing out and succeeding at work.



The good news is that we can learn to cage our gremlins and with practice, build better beliefs.

Here are 3 tips to cage your confidence gremlins.

SWIPE FOR TIPS >

## 1. Track your triggers.

Keep a note of when your gremlin shows up.

The more specific you can be about the who, what or when the more meaningful the action to cage your gremlin will be.

## 2. Re-build your belief.

Create a new narrative that moves you forward rather than holds you back.

For example, instead of saying "If I fail, I'll be a failure" you could say "If I fail, I never fail to learn".

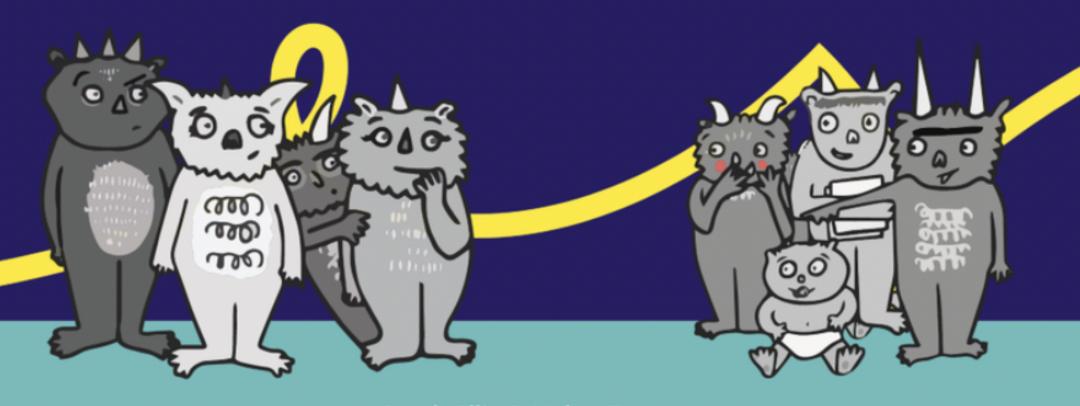
## 3. Take back control.

Identify one small action you could take to challenge the hold your gremlin has over you.

Very often, when we do the thing we've been avoiding, the outcome isn't as bad as we fear.

### **Download our free ebook**

### HOW TO OVERCOME Your Confidence Gremlins



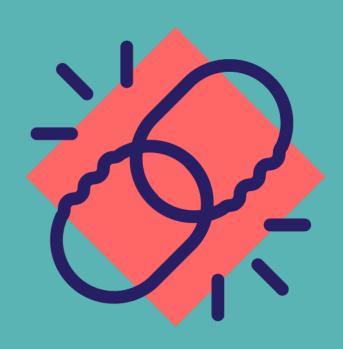
Sarah Ellis & Helen Tupper



For more, listen to Squiggly Careers podcast episode 10

Top Tips: Confidence building techniques





# ..daring to disagree

## Disagreements can feel hard.

We worry about offending people or causing conflict and these concerns can stop us from talking about the things we care about.

# But disagreements are natural and debate can be beneficial.

With practice, we can all dare to disagree productively.

Here are 3 top tips.

**SWIPE FOR TIPS** >

## 1. Use I vs. You Statements

Using 'you' in a disagreement introduces judgement which increases defensiveness.

Instead of 'you always interrupt me' try 'I feel like I'm not able to share my point of view.'

# 2. Seek to understand not just to be understood

Listening to someone's perspective, even if you don't agree with it, shows respect and can help to resolve disagreement.

# 3. Open-up your options

instead of getting stuck on what's not working, use 'How might we....' questions to find ways to move forward.

### Add this to your reading list....



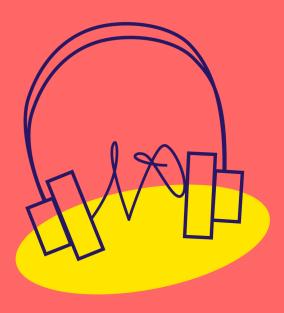
#### Disagreement Doesn't Have to Be Divisive

by Francesca Gino

November 16, 2020



Access the article here



# For more, listen to Squiggly Careers podcast episode 146 <a href="Disagreeing from a distance">Disagreeing from a distance</a>



**A - Z of Squiggly Careers** is for...



### ..energy audit

Understanding our energy at work gives us clues about our strengths and values.



We can use these clues to craft our careers around the people, places and possibilities that energise us.

Here are 3 ways to audit your energy at work.



# 1. Look back at your last month at work...

...when were you most energised and what strengths were you using at the time?

# 2. Think about today...

...what were you most motivated by during the day and why?



# 3. Reflect on your career...

...what were the people, places and projects you most enjoyed?

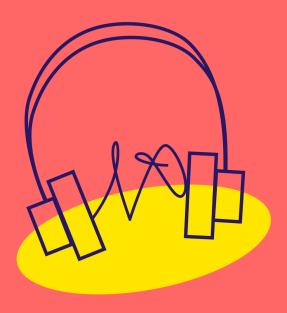


# Putting your insights into action

Reflect on any consistent themes in your energy audit.

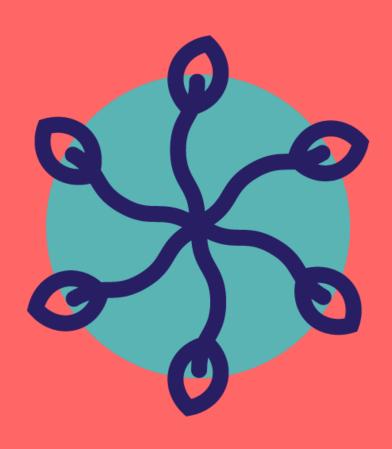
Use these themes to adapt what you work on, who you work with and how you work.

When you are faced with career decisions, question how much these themes will be present in the possibilities you explore.



Listen to Squiggly Careers podcast episode 200 for more on how to increase your energy at work.





# .. fearless feedback

## Many of us find feedback hard.

Past experiences, company cultures and our own negativity bias can lead to us avoiding feedback conversations or becoming defensive in discussions about our development.

# We define feedback as information that helps you to improve.

Here are 3 tried and tested ways to get more frequent, fearless feedback.

SWIPE FOR TIPS >

#### 1. Regular

The more often you get feedback, the less you're influenced by any one opinion or view.

Ask for 'what worked well' and 'even better if feedback' from one person every week.

#### 2. Real time

When you wait to give or ask for feedback, it can lose resonance. It's much 'stickier' when you do it sooner.

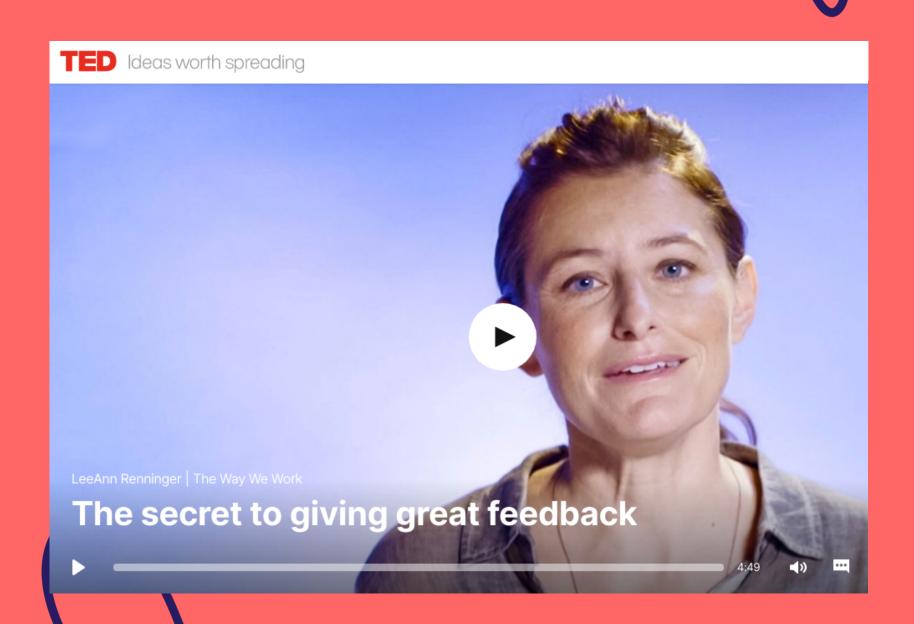
Challenge yourself to give/get feedback as close to the moment as possible.

#### 3. Relevant

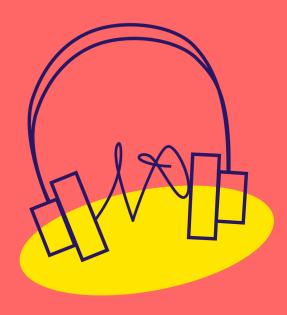
The more specific you can be in your feedback request, the more meaningful the information will be for your development.

Tell people where you're trying to improve and ask them for specific insights about your impact.

### Add this to your watch list....



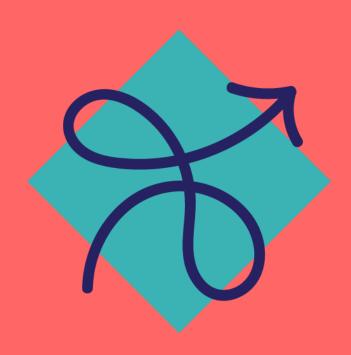
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# For more, listen to Squiggly Careers podcast episode 205 How to fix feedback







# ..growing your grit

Sticking at the things we want to get done can feel hard especially when everything is changing around us.

Achieving long-term meaningful goals requires us to grow our grit.



# Grit is a skill that we can all develop.

Here are 4 ways you can grow your grit.

SWIPE FOR TIPS >

# 1. Know the 'why' of the work

When our work has meaning, we're more likely to stick with it.

Think about the reasons why sticking with your goal really matters to you.

# 2. Focus on the moments that make you smile

It's tough to stick at something when there are lots of other things pulling on our time and attention.

Thinking about happy moments helps you stay positive when you're persevering in hard times.

# 3. Spend time with your 'grit-givers'

The people you spend time with will contribute to your ability to achieve what you set out to.

Some people will distract and demotivate you. Some people will encourage and empower you.

Identify your 'grit givers' and stay connected to them.

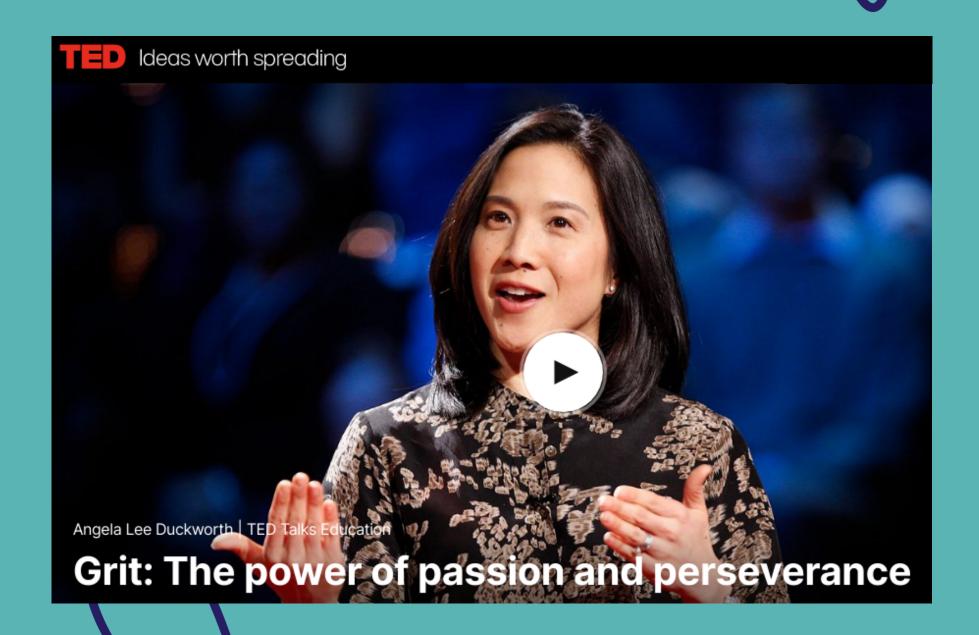
# 4. Plan your everyday actions

Goals can be so big that they feel out of reach.

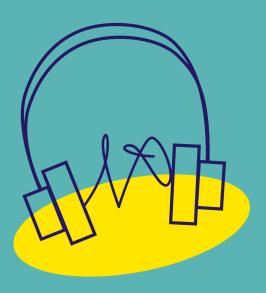
When you plan one small thing you can do each day and you get it done, you'll create commitment and momentum that sparks the motivation to keep going towards your goal.



### Add this to your watch list....



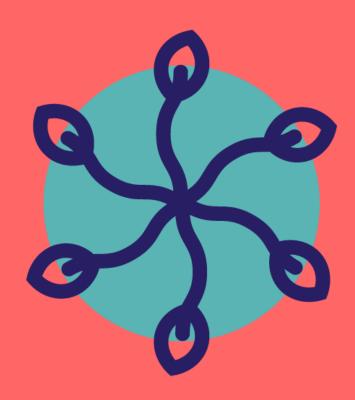
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For more, listen to Squiggly Careers podcast episode 36

How to use grit to supercharge your career





#### ..humour!

# Humour has a high ROI.

It's proven to lead to more engagement, motivation & creativity.



SWIPE

# Here are 3 ways to increase your humour at work...



### 1. Carry out a humour audit

Work out what humour at work looks like for you at the moment.

When did you last laugh at work? Who and what made you smile?

# 2. Know your 'humour profile'

Know your humour 'type' and how it fits with your work culture, colleagues and context.

Stanford Professors Naomi Bagdonas and Jeniffer Aaker identified 4 types:

- The stand-ups (natural entertainers)
- The magnets (charismatic and engaging)
- The sweethearts (honest and warm)
- The snipers (edgy and sarcastic)

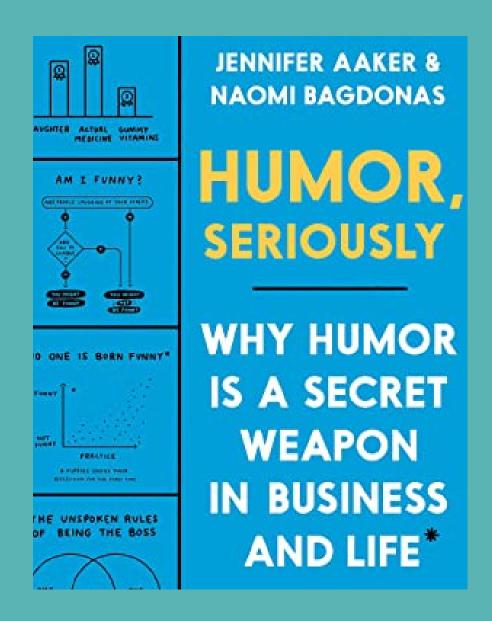
Which type are you?



## 3. Have fun with it!

Increase humour in your everyday interactions.
Think how you can bring levity into your Teams chat, your OOTO email response and the slides in your weekly team meeting.

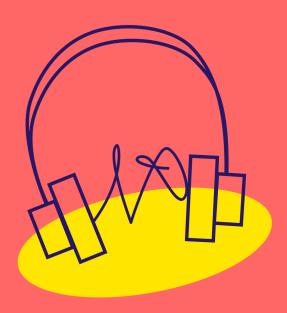
### Add this to your reading list....



Humour, Seriously: Why Humour Is A Superpower At Work And In Life by Jennifer Aaker and Naomi Bagdonas

# How can you spend more time smiling?

How can you make more people smile?



Listen to Squiggly Careers podcast episode 158 for more on why we need more humour at work.

is for...



### ..intent vs impact

If we want our strengths to show up and stand out at work, it's important to consider your intent and your impact.

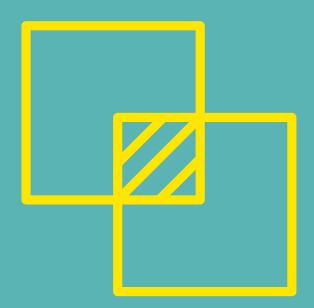


# Your intent is what you want to be known for.

Your impact is what you are known for.



When your intent and your impact are overlapped, it means your strengths are showing up consistently and you'll be building the reputation you want.

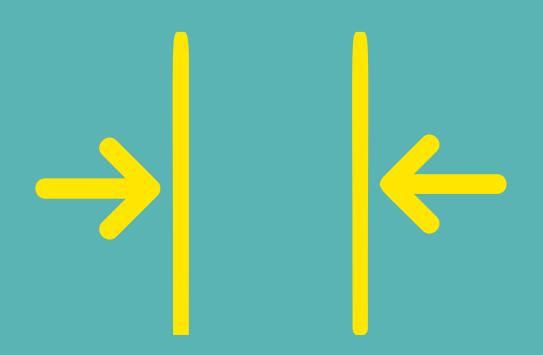


When there is a gap between your intent and impact, your strengths are showing up inconsistently with the people you work with or the places you work in.

You might be frustrated with the work you're doing or feel stuck doing work that doesn't give you energy.

SWIPE >

# Closing the gaps requires two things...



### 1. Seeing

People need to see you using the strengths you want to be known for.

Find as many opportunities as possible in your job and outside of it to show the values of your strengths.

SWIPE FOR >
SECOND TIP

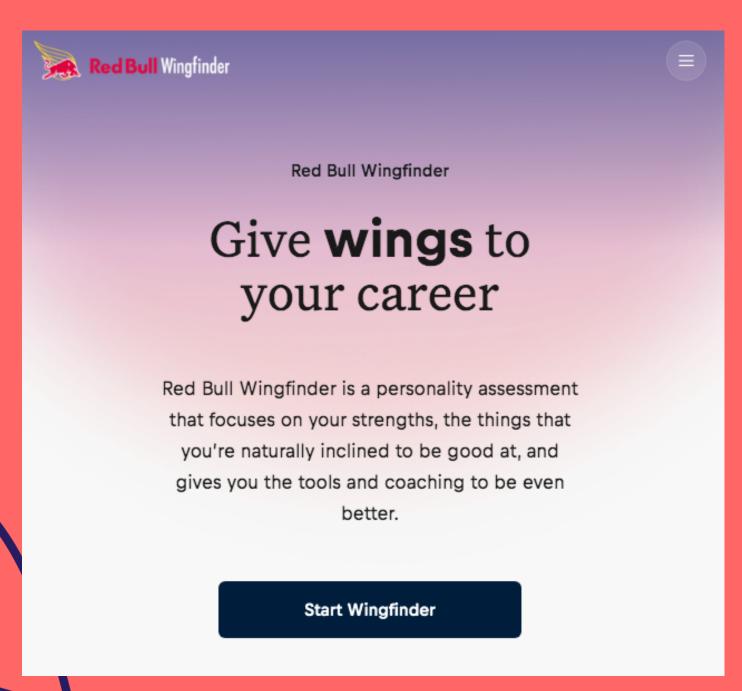
### 2. Saying

Talk about the strengths you want to be known for and ask for strengths-based feedback.

The more you talk about your strengths, the more they'll stick.

Take a strengths-survey to reflect on what you want to be known for.

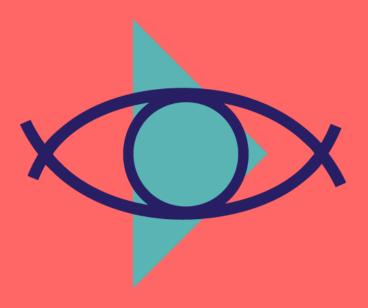
Try the 'Red Bull Wingfinder'



Access the survey here

LETTER J >





### ..job-crafting

# Our jobs change all the time.

Job crafting is when you take control of the change and intentionally adapt the work you do around your strengths and the opportunities in your organisation.



SWIPE

# Job crafting helps you increase your impact and leads to more engagement in your work.

#### You can craft:

- your what
- your who
- and your why of work.

### JOB CRAFTING 101

#### **JOBCRAFT YOUR WHAT**

- the things you spend your time on

#### **JOBCRAFT YOUR WHO**

- the people you spend time with

#### **JOBCRAFT YOUR WHY**

- the meaning your work gives you

SWIPE FOR >
3 IDEAS FOR
ACTION

## 1. Crafting your what...

Think about a 'task try out' you could propose to your manager.

This would be something new you could do, to evolve your role and contribute to the team. Positioning it as a trial can help to kick-off crafting.

### 2. Crafting your who...

Identify a relationship you'd like to invest in and think about one way in which you could help that person.

It could be sharing something you've read, introducing them to someone or just offering your time to support them.

# 3. Crafting your why...

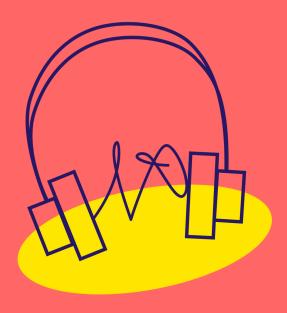
What is one thing you're working on that is taking your energy away?

Reframing it as a learning opportunity or finding a way you can help others, can increase your sense of purpose and meaning.



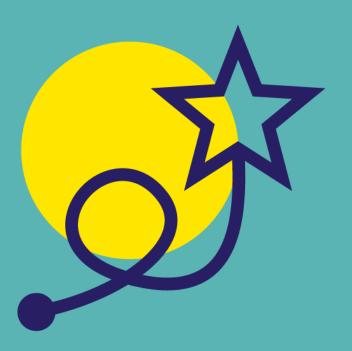
# Make sure that you are shaping your job, not letting your job shape you.





Listen to Squiggly Careers podcast episode 161 for more on job crafting and how to redesign your role.





### ..kindness

### Did you know the greatest causes of stress at work are:

- Workload 44%
- Lack of support 14%
- Bullying 13%
- Changes at work 8%

Source: CiC Wellbeing

Kindness can reduce the impact of stress and has proven health benefits for the giver and the receiver.



### Increasing kindness within the workplace has been found to:

- Lower blood pressure
- Increase energy
- Stimulate serotonin –
   the happy hormone!







A single act of kindness throws out roots in all directions, and the roots spring up and make new trees.

— Amelia Earhart



SWIPE FOR >
IDEAS FOR
ACTION

### Ideas to increase kindness at work

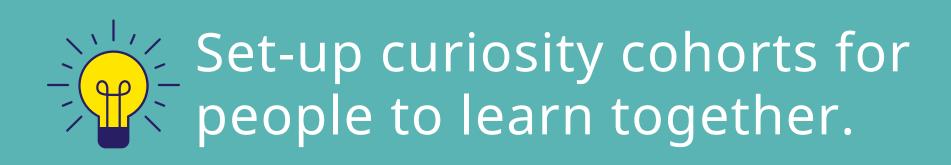


Celebrate birthdays and services a card and gift from the team.



Create a regular 'meeting -moment' to recognise individual achievements.

### Ideas to increase kindness at work



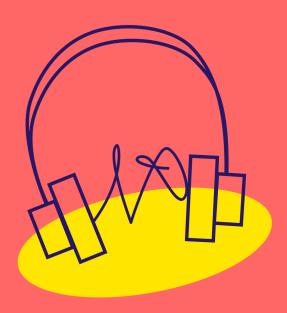


Write a thoughtful thank you card or email to someone who has supported you.

# Ideas to increase kindness at work



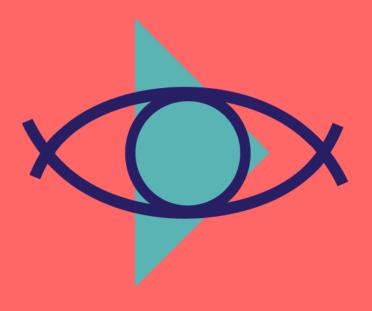
Example: ("I see you at your best when....")



For more, listen to Squiggly Careers podcast episode 171

<u>Ask The Expert - Kindness with Mary Portas</u>

is for...

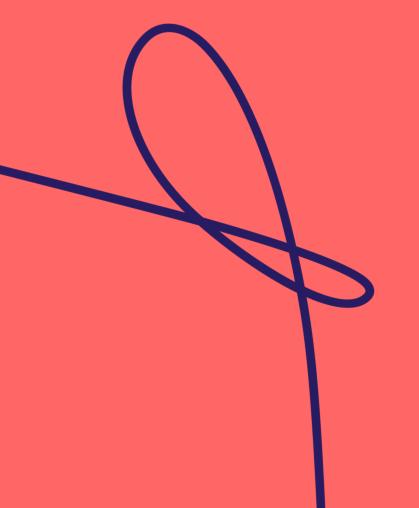


### ..learn-it-all





The more that you learn, the more places you'll go



— Dr Seuss

In a world of work full of change, our career resilience lies in our ability to keep learning and developing.



The long-term learning pay-off isn't always appreciated in the present, which means it doesn't always get prioritised on our To-Do lists.

Here are 3 ways to fit learning into your day.



SWIPE FOR IDEAS

### 1. Speed Read

Companies like <u>readitfor.me</u>, <u>getabstract.com</u> and <u>blinkist.com</u> all have short book summaries you can dip into to work out whether you want to commit to a full read.

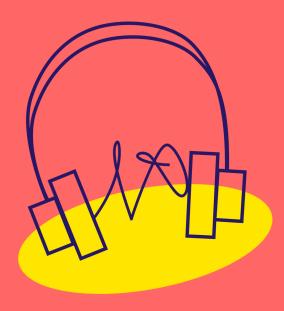
### 2. Pecha Kucha

A great, quick way of teams learning together is to run a Pecha Kucha session where people could share an area of expertise using just 20 slides for a maximum of 20 seconds each.

## 3. Join Curious Communities

Find people who want to learn the same thing as you.

Community learning is an efficient way of sharing knowledge and the connections you make increase commitment.



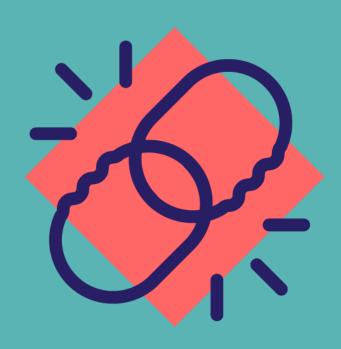
Listen back to Squiggly Careers podcast episode 201 for more on how to learn at work.



Download the <a href="PodSheet">PodSheet</a> to support your learning.

LETTER M >





### .mindset magnets





### You're in charge of your mind.

You can help it grow by using it in the right way.

— Carol Dweck

Our ability to succeed in a squiggly career depends on how we approach the possibilities and problems we will inevitably face at work.

In moments of challenge we can make a choice whether we go to growth or fall into fixed.



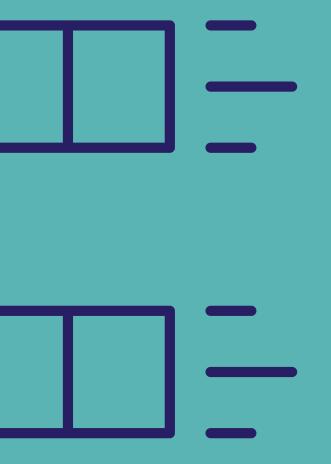
# With a growth mindset we are open to learning even when it feels hard.

With a fixed mindset our fear holds us back and our ego can get in our way.



To spend as much of your time as possible in growth, it's useful to think about your mindset magnets.

What are the things that pull you towards growth or make those fixed feelings flare up?



Mindset magnets can include; people, places and projects

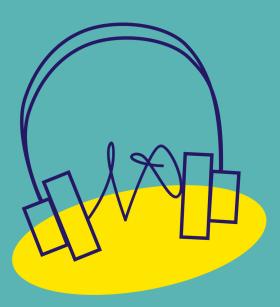
For Helen her biggest growth mindset magnet is working in a fast-paced environment.



...and for Sarah it's when she has a blank sheet of paper to work on something new.



Knowing what your magnets are can help you to make better choices about who you spend your time with and what you spend your time on in order to be at your best at work.



Listen back to Squiggly Careers podcast episode 48 for more on taking Growth Mindset from theory to action.



Download the <a href="PodSheet">PodSheet</a> to support your learning.

LETTER N >





# ..negotiate for what you need

# One of the benefits of squiggly careers...

...is that you're not forced to follow in other people's footsteps. You can design a career as individual as you are.

# To achieve this, you need to be able to negotiate for what you need.

Here are 4 tips to successfully negotiate for what you need in a squiggly career.

**SWIPE FOR TIPS** 

### 1. Create clarity

Write down the outcome you want to achieve, this can help you to stay focused when you explore with others.

# 2. Pre-empt the problems

Think about the potential challenges people might raise and solutions you could propose.

# 3. Seek out supporters

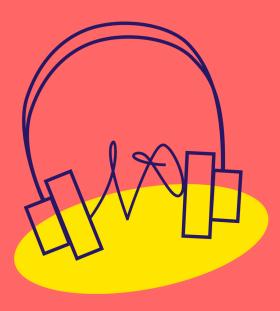
Who would benefit from what you're trying to achieve?

Gaining their support can increase your influence.

### 4. Agree actions

Closing a negotiation with the same clarity you started with is important to prevent ambiguity about what you've agreed.

Restate your understanding and consider whether an email summary could be helpful for future reference.



Listen back to
Squiggly Careers
podcast episode 92
for more on how to
negotiate with impact



Download this <a href="PodSheet">PodSheet</a> to support your learning.

LETTER O >





### ..optimism!



Optimists aren't idiots.
They do better in life — live longer, healthier, more successful lives — for the simple reason that they don't ignore problems or give up easily.

— Margaret Heffernan

# Squiggly Careers are full of change and challenge.

An optimistic attitude helps us to navigate through the knotty moments and achieve the things that matter to us.



### There are two kinds of optimists:

- 1. Explainers who put problems into perspective and believe that tough times are passing.
- 2. Expectants who see problems and are proactive about how they respond.

SWIPE FOR HOW TO INCREASE YOUR OPTIMISM > WHEN YOU'RE FACED WITH CAREER CHALLENGES

## 1. Optimism by Osmosis

Who is the most optimistic person that you know?

Give them a call, have a zoom, go for a walk with them! Our attitudes and emotions are influenced by who we spend time with.

# 2. Put it in perspective

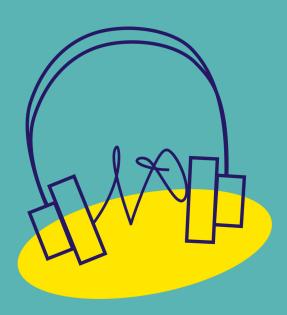
Write down 5 things that are going well right now.

Every time you feel negative about your situation, pull out your list and reflect on it.

#### 3. 1% better

Think about something you can do that will make today 1% better than yesterday.

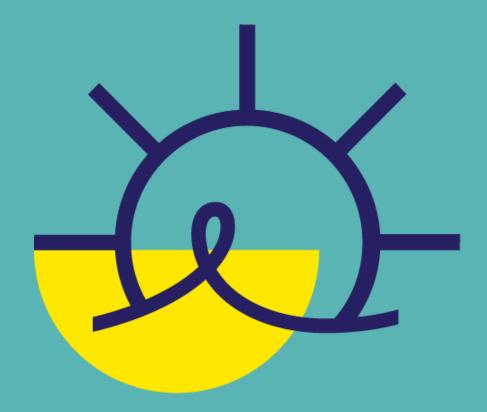
Incremental improvement helps us to feel better in the moments and creates positive momentum.



Listen back to Squiggly Careers podcast episode 157 for more on How to prevent pessimism and practice optimism at work.

LETTER P >

A - Z of Squiggly Careers is for...



#### ...progression





The reason I don't have a plan is because if I have a plan, I'm limited to today's options.



— Sheryl Sandberg

Focusing on progression rather than fixating on plans gives us more opportunities to explore.



When we are proactive about our progression we increase our career resilience, particularly when we experience change.

Here are 3 ways you can be proactive about your progression.

### 1. Career Curiousity



Once a month, focus on learning more about one role you're intrigued by.

Look at the skills you might need to develop in job descriptions.

Find someone who does the job at the moment and what roles they did beforehand.

Follow the thought leaders in that area.



### 2. Speak what you seek



Talking to others about the areas and roles that interest you brings your career hopes closer to your current reality.

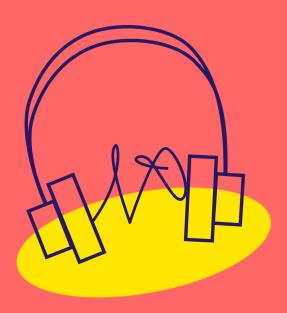
This creates opportunities to find out more.

### 3. Be specific about support



Whether you need information about an opportunity or an introduction to start a conversation, you're more likely to get the help you need when you are clear about how someone can help you.





For more, listen to Squiggly Careers podcast episode 220 How to explore your progression possibilities





#### ..question quota!



Questions are key to deepening our understanding, gaining new insight and challenging assumptions which might hold us back at work.

— Reference: The Art of Asking Questions by Tom Pohlmann and Neethi Mary Thomas

**SWIPE** 

### Asking questions is a skill.

You can proactively increase the quality and quantity of the questions you ask to stimulate your curiosity and increase your learning.

**SWIPE** 

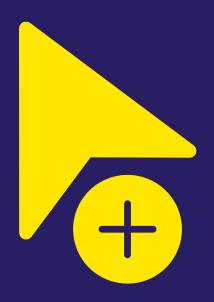
Experimenting with different types of questions is one way you can develop your skills and increase your **question quota** (the number of questions you ask each day).



SWIPE FOR SOME IDEAS YOU CAN TRY

### Have you tried an Adjoining question?

- Sounds like: What's the impact on [person / team / business]?
  - Helps to: explore connections.



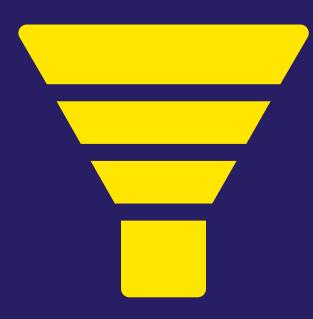
### Have you tried an Elevating question?

- Sounds like: What's the problem we're trying to solve?
  - Helps to: zoom out.

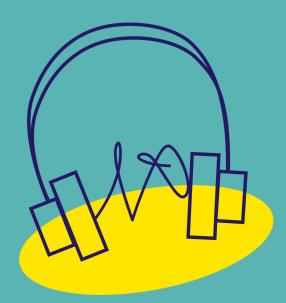


### Have you tried a Funnelling question?

- Sounds like: What led you to that conclusion?
  - Helps to: dive deeper.

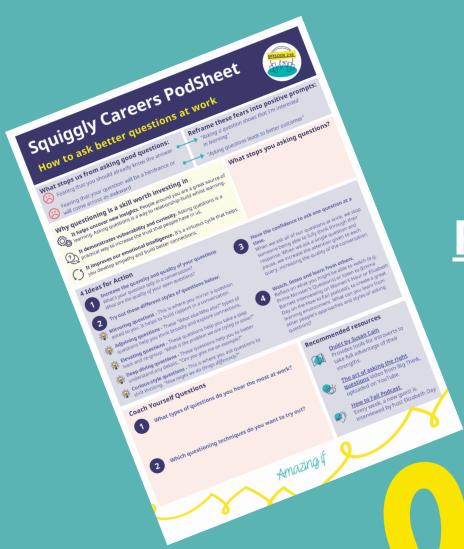


# What is one of your 'go to' questions at work that helps you stay curious?



For more on questioning skills listen back to Squiggly Careers podcast episode 216

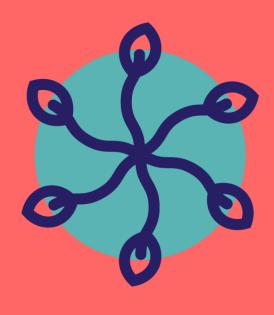
How to ask better questions



<u>Download this</u> <u>PodSheet</u> to support your learning.

LETTER R >

**A - Z of Squiggly Careers** is for...



## ..resilience reserves

Squiggly careers are full of change and challenge.

They create lots of opportunity too, but there is no doubt that navigating through the knotty moments can draw on our resilience reserves.

SWIPE FOR A DEFINITION OF RESILIENCE >



## The speed and strength of our response to adversity.



— Definition of resilience from Adam Grant

**SWIPE** 

We need to proactively invest in our reserves so our resilience is there for us when we need it.

Here are 3 ways to invest in your resilience reserves.

SWIPE FOR TIPS >

## 1. Creating small moments that make you smile.

How much are you prioritising the everyday actions that make you feel happy?

These moments create positive ripples for your resilience.

## 2. Setting up your squiggly support system.

Who listens to you and helps you think about your options?

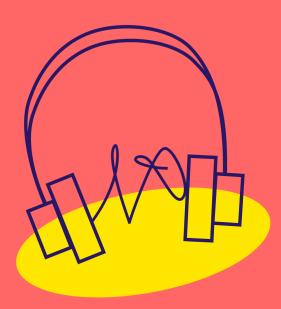
Investing in relationships that build your belief creates strong foundations for your resilience.

## 3. Be your own resilience role model.

When have you relied on your resilience to overcome adversity in the past?

Reflecting on your own resilience can build your belief in your ability to overcome future challenges.

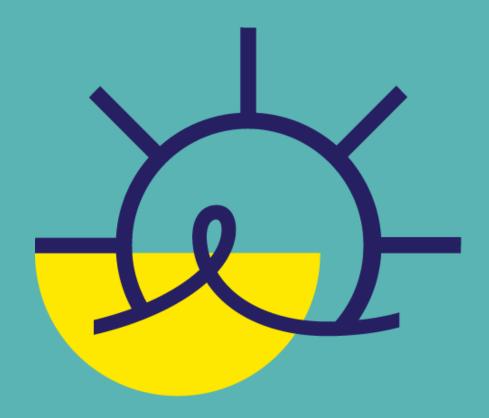




Listen back to Squiggly Careers podcast episode 138 for more on how to stay resilient.

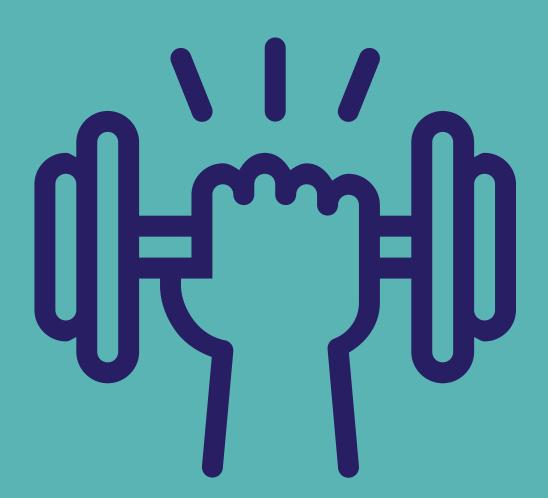
LETTER S >





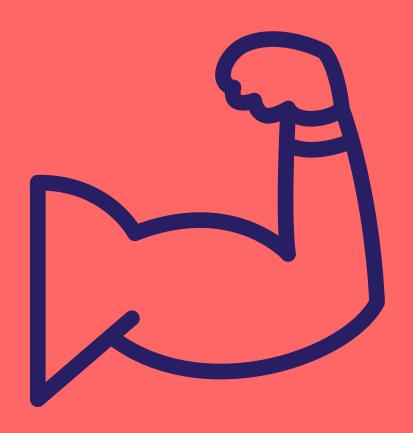
## ..strengths stretching

# Squiggly careers don't stay still and neither should our strengths.



**SWIPE** 

The more we demonstrate and continually develop our strengths the more skilled we become and the more they stand out.



Proactively stretching your strengths is a great way to increase the visibility and value of the things you want to be known for.



Here are 3 ways to stretch your strengths.

### 1. Strengths solving



Find issues that need fixing in your team that your strengths could help to solve.

This creates more 'pull' from people as they are often happy for you to help out!



#### 2. Inside out



Think about something you could do outside of work to develop your strengths in a new context.

(e.g. volunteering / side projects)

## 3. Peer practice



When we practice using our strengths with people who think and work differently to us, the challenge they present helps us increase our adaptability in putting our strengths into action.



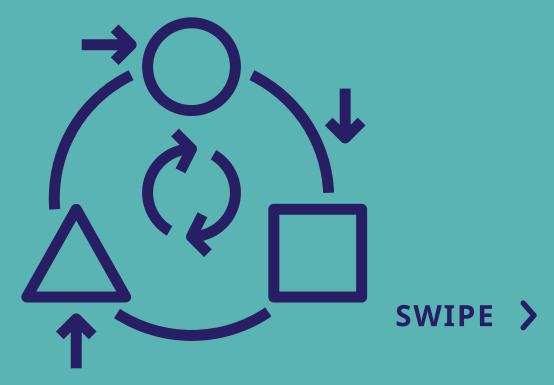
For more, listen to Squiggly Careers podcast episode 122 How to make your strengths show up and stand out

# A - Z of Squiggly Careers is for...



## ..transferable talents

Our transferable talents help us to adapt to different environments and increase our career resilience.



Complementing job-specific skills with transferable talents creates more opportunities for your development.

SWIPE FOR 3 IDEAS TO SPOT AND >
STRETCH YOUR TRANSFERABLE TALENTS

## Hard Soft



Write down 3 job specific skills you have developed in your career.

For each answer, write down a 'soft' skill you had to use at the same time to put your 'hard' skill into action.

e.g. hard = coding & soft = focus



## 2. Talent Squared



Think about 5 different people you work with and how your soft skills could help them to achieve their objectives.



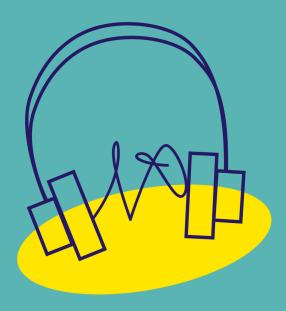
## 3. Pivot Potential



What does an ambitious or dream career opportunity look like for you?

Think about how your transferable talents could create value in this context.





Listen back to Squiggly Careers podcast episode 198 for more on how to develop your transferable skills.



Download this <u>PodSheet</u> to support your learning.

LETTER U >

# A - Z of Squiggly Careers is for...



### ..unlearning.

There is a lot written about the need to upskill to stay relevant.



However, it's easy to forget unlearning is equally important too.

We all have habits or behaviours that might be holding us back.







## What got you here, won't get you there.

— Marshall Goldsmith

SWIPE FOR > EXAMPLES

#### For example:

A trait of being highly responsive can lead to someone becoming overwhelmed by work.

A natural talent of taking the lead, can result in colleagues feeling left out.

Thinking of yourself as the expert can get in the way of being continually curious.

#### Ideas to actively unlearn



If you take on too much - instead of a To-Do List, have a To-Stop list



If you say 'yes' to everything - instead of 'yes of course' try 'I can if....'



If you need praise to feel successful - focus instead on how you can share feedback for others

#### Ideas to actively unlearn

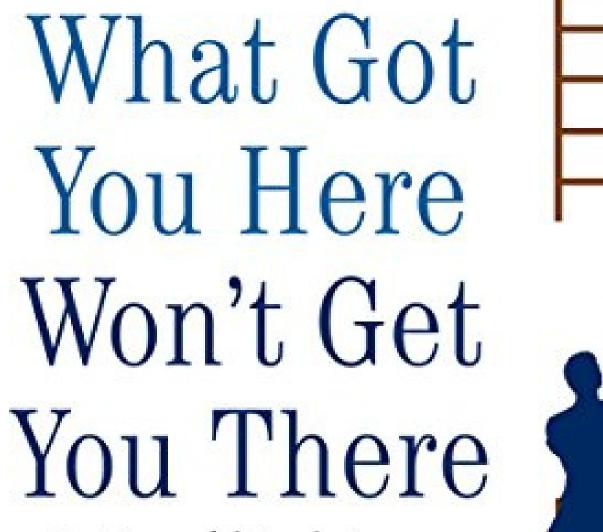


If you always find yourself apologising - swap 'sorry' for 'thank you' (e.g. instead of 'sorry about that' say 'thank you for your input')



If you find distractions get in your way - set a 20-minute' traction timer' to create short bursts of attention.

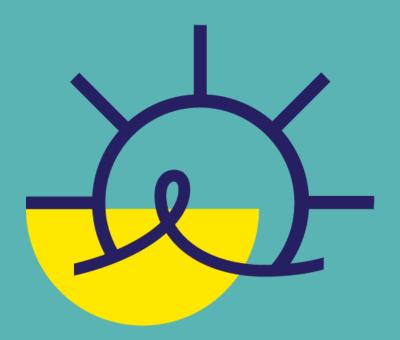
#### Add this to your Reading list



How Successful People Become Even More Successful!







## ..very small successes!

When our days are full and our lists are long, it can be hard to stop and appreciate the progress we're making.

Taking the time to reflect on what you're doing well is important for your resilience and motivation to keep moving forward.



Building a habit of reflecting on your very small successes is a positive way you can support your development.



SWIPE FOR 3
WAYS TO BUILD
YOUR HABIT

#### 1. Recognise

Find a moment in your day when you are can press pause and recognise what's gone well.

Set yourself a reminder so you don't forget!

#### 2. Record

Write down your success on your phone or in a notebook.

This practice helps us to be more intentional about the activity and collect the data we can use in the next step!

#### 3. Reflect

After 2 weeks, look back at all the successes you have written down.

This gives your belief a boost and helps you spot the work you find most energising so that you can find ways to do more of it.





What gets recognised gets repeated; what gets celebrated becomes a habit.

— Leslie A. Yerkes



## Download our <a href="PodSheet on success">PodSheet on success</a> to support your learning

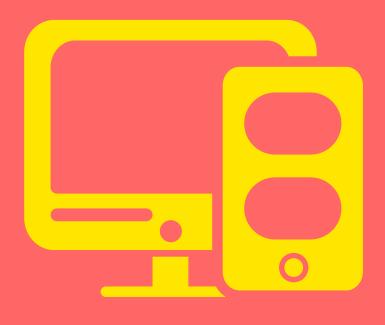






#### ..walk and talk!

All too often our meetings and conversations at work take place behind a screen, at a desk or in a meeting room.



## These environments are full of distractions that affect the quality of our attention.

Walking meetings help us to stay present, increase our energy and are shown to increase our creative output by up to 60%!

SWIPE TO READ OUR 3 TOP TIPS FOR WALKING MEETINGS

## 1. Let people know in advance

Explain what you're planing and why, so that people are open to the approach and the conversation.

## 2. Keep it short and small

At first, keep a 'walk and talk' to 30 minutes with no more the 2-3 people.

As you all become more used to the approach, you can experiment with different formats.

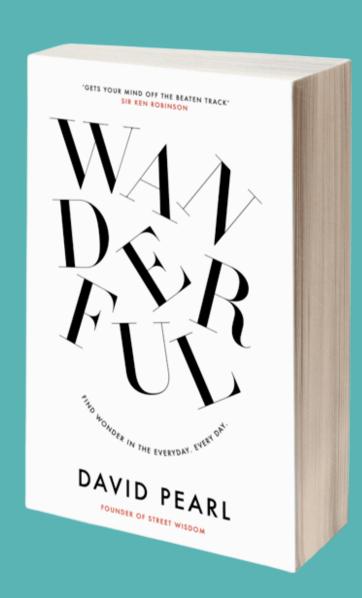
## 3. One big question

Rather than a 1-2-1 full of actions and items of a to-do list, use a 'walk and talk' to explore just one problem or opportunity.

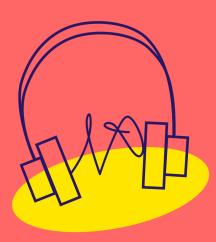
### 4. Follow up fast

Because it's harder to make notes during a 'walk and talk', agree any actions before you finish and follow-up on email so you know who is doing what next.

Add this to your reading list....



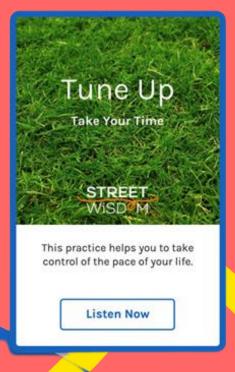
Wanderful – Human navigation for a complex world by David Pearl



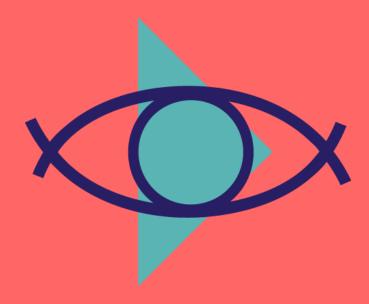
#### <u>Listen to Street Wisdom Audio Guide</u>





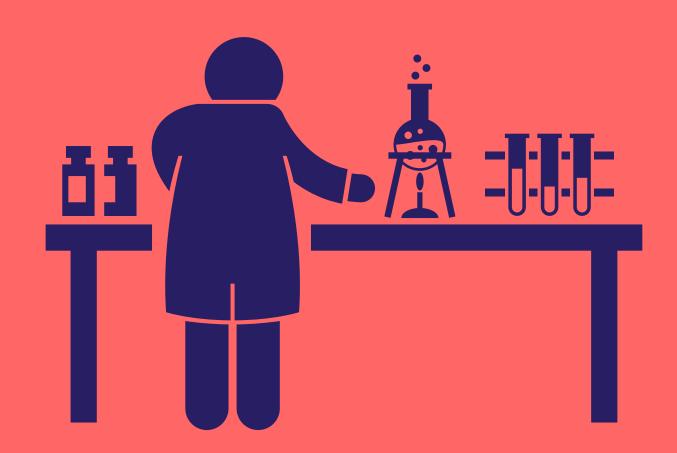






# ...eXperimentation!

Experiments are a great way of learning at work, but it can sometimes be hard to know how to get started.



**SWIPE** 



# The value of experimentation is not the trying. It's the trying again after the experiment fails.

— Simon Sinek



SWIPE FOR >
TIPS

# 1. Start with 'nice' to knows

When you're starting to build your experimentation skills it's useful to test and learn with things that aren't critical to the business or team.

Things like how you present, the role you play in meetings, different ways of organising your time are all things you could experiment with.

# 2. Treat failures and successes equally

The aim from experiments is to learn, not to always 'get it right'.

Every failure is a chance to collect data about what doesn't work and gain insight about why.

This will help you to improve your work over the long-term.

# 3. Provoke ideas for experiments

Asking people 'how might we....', 'how would xxxx approach this?' or 'what would we do if xxx wasn't true?' can help people generate new ideas for you to design an experiment around.

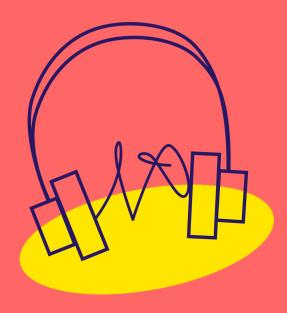
# 4. Test and learn together

Asking other people for their feedback on the things you're testing helps them to feel involved and can support the development of a more experimental culture.

Ask people 'what would you do differently'?

# 5. Keep a learning log

Tracking your tests and recognising your learning will enable you to capture the knowledge and share it with other.



# Listen to Squiggly Careers podcast <u>episode 173 for more on experimentation</u>



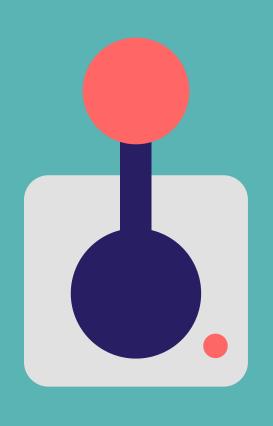


### ...You Coach You!



When our development becomes dependant on other people, we lose some of the control we need to succeed in our squiggly career.

Investing in your self-coaching skills helps you to get unstuck and uncover new insights so that you can navigate your way through the knotty moments.



**SWIPE** 

Self-coaching skills also improve the quality of career conversations you have with other people as you can bring greater clarity to the discussion.

**COACH** is a framework to follow to help you to coach yourself.

C.O.A.C.H.

SWIPE FOR FRAMEWORK >

C.O.A.C.H.

### Clarity.

-What is the problem you're trying to solve? -What is the opportunity you want to explore?

C.O.A.C.H.

### Options.

- -What options can you think of?
- -What else could you consider?



C.O.A.C.H.

### Action.

- -What action could you take first?
- -What action would make the biggest difference?



C.O.A.C.H.

### Confidence.

-On a scale of 1 (low) - 10 (high) how confident are you in taking action?
-What would increase your confidence?



C.O.A.C. H.

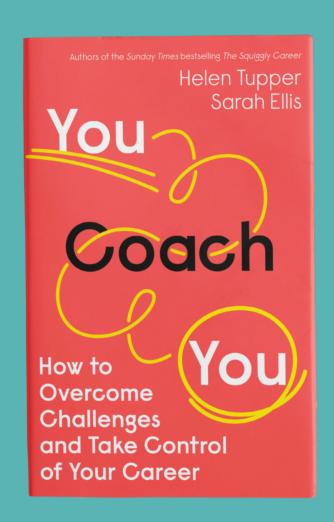
### Help.

- -What help do you need?
- -Who do you need help from?

# Clarity options Action Confidence Help

# Add this to your reading list....





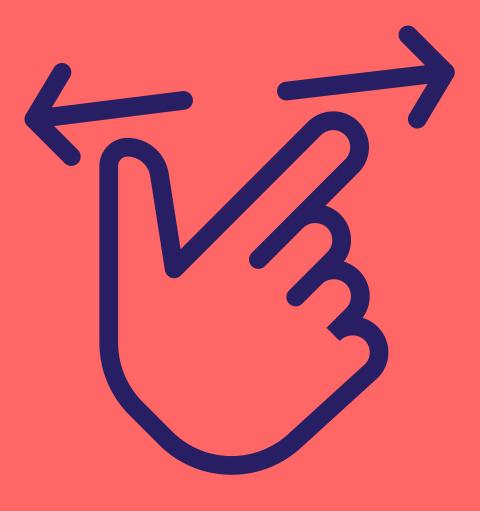
You Coach You: How to overcome challenges and take control of your career by Helen Tupper and Sarah Ellis

Buy You Coach You for over 100 Coach Yourself Questions and more than 100 Coach Yourself Questions to unlock your thinking

LETTER Z >







# ..zoom in zoom out

When our goals feel too far away, easier and less impactful actions can distract us from the bigger things we want to achieve.

Zoom In / Zoom Out goal setting is a way to take action today that connects with what you want to achieve in the future.

SWIPE FOR TIPS >
ON HOW

### ZOOMOUT

What is a goal that feels meaningful and important to you?

When do you want to achieve it by?

e.g. Goal = Complete Skillshare course on storytelling by June 2022

## ZOOMIIN

Write down what would you need to progress each month between now and the completion of your goal.

M1 = Sign-up for course

M2 = Complete module 1

M3 = Submit assignment 1

For each month, break the actions into weeks:

M1/W1 = Sign-up to Skillshare

M1/W2 = Plan diary time

M1/W3 = Find a learning buddy

M1/W4 = Start course

# CREATE MOMENTUM

Tracking and ticking off your weekly actions will give you a sense of motivation and momentum.

Using an app like Strides or Productive or use our Zoom In/Zoom Out templates to help you stay focused.

### <u>Download our</u> <u>Zoom in Zoom out templates</u>

12 month goal:		
Qtr 1:		
Mth 1	Mth 2	Mth 3
Qtr 2		
Mth 4	Mth 5	Mth 6
Qtr 3		
Mth 7	Mth 8	Mth 9
Qtr 4		
Mth 10	Mth 11	Mth 12

1



Amazing if