

Day 14

Questioning

What is this squiggly skill?

The right question is usually more important than the right answer

- Plato

Questioning skills help you increase your understanding, get unstuck and unlock new knowledge.

Go to Gurus



Tom Pohlmann and
Neethi Mary Thomas

Relearning the Art of Asking Questions

Recommended Listen



Squiggly Careers #216

How to ask better questions

Ideas for Action



Opt for open not closed

Increase the number of open questions you ask by starting with:

1. *Who*
2. *What*
3. *Where*
4. *Why*
5. *When*
6. *How*



Vary the question style

Using a variety of styles helps to match the question to the situation.

1. *Elevating (zoom out)*
2. *Funnelling (zoom in)*
3. *Adjoining (connect the dots)*
4. *Clarifying (shared understanding).*